

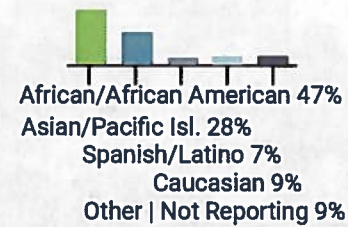
2018 YEAR-END STATISTICS

AIRPORT JOBS

Job Placements	2,049
Listing Employers	100
Hiring Employers	89
Jobs on Hotlist	637

More Than
11,000
People
Engaged

Client Race/Ethnicity



Staffed 224 job
fairs, hiring
sessions &
recruiter events



Top Five Languages Spoken Out of 100 Total Home Languages

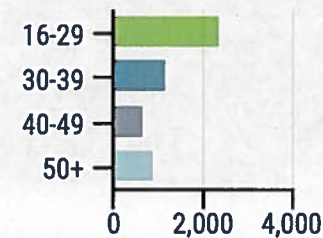
1. English - 42%
2. Amharic - 15%
3. Somali - 9%
4. Spanish - 5%
5. Tagalog - 4%
6. Other - 25%



Top Four Hiring Employers Out of 89 Total

1. HMS Host (137)
2. SSP America (132)
3. McGee Air Svcs (100)
4. ABM - Aviation (100)

Client Age Ranges



Average Wage
\$15.44 per
Hour



AIRPORT UNIVERSITY

275 individuals completed credit-bearing college classes and job skills workshops through Airport University

124 STUDENTS COMPLETED

234 CREDIT-BEARING COLLEGE COURSES



98 airport workers were awarded scholarships between \$400 - \$800 through the Alaska Airlines Airport University Scholarship program

\$88,750 in scholarships awarded through 12/31/2018

FINANCIAL TOOLS FOR THE TRADES



TAUGHT
385
STUDENTS

Presented Financial Tools classes to Puget Sound Electrical Worker, Operating Engineer, and Cement Mason apprentices, and PACE pre-apprentices.

Entered into a licensing agreement with Seattle Area Plumbers & Pipefitters Apprenticeship for Survival Guide text and classes.

Distributed over 2,700 Survival Guides across the USA.

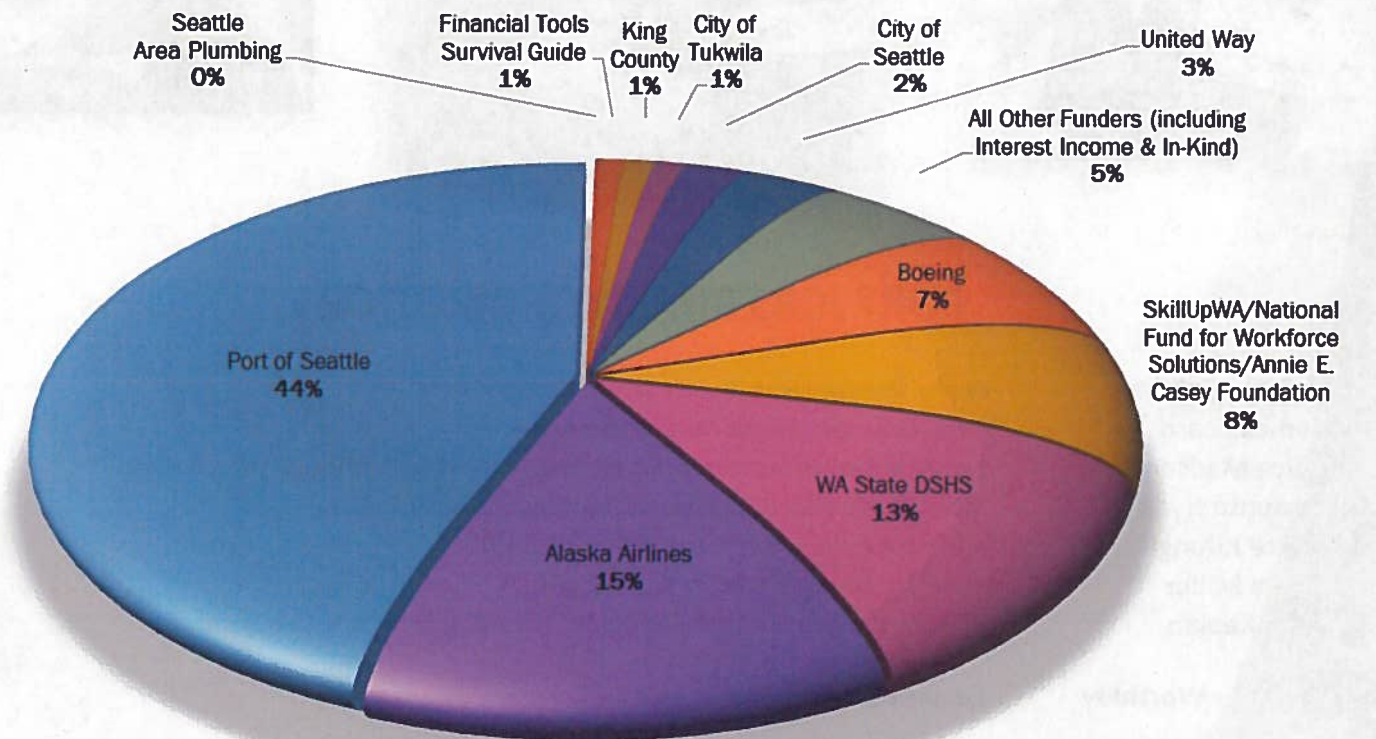
STATEMENT OF FINANCIAL ACTIVITY*

for the year ending December 31, 2018

Support and Revenue	
Government Contracts and Grants	\$ 1,218,496
Contributions and Grants	\$ 670,558
Interest and Other Income (including In-Kind)	\$ 123,069
Total Support and Revenue	\$ 2,012,123
Expenses	
Program Services	\$ 1,740,777
Management and General	\$ 53,838
Total Expenses	\$1,794,615
Change in Net Assets	\$ 217,508

*unaudited financials

2018 FUNDERS



For every dollar of Port of Seattle funding, Port Jobs secures \$1.27 in additional leveraged funding to deliver essential services.

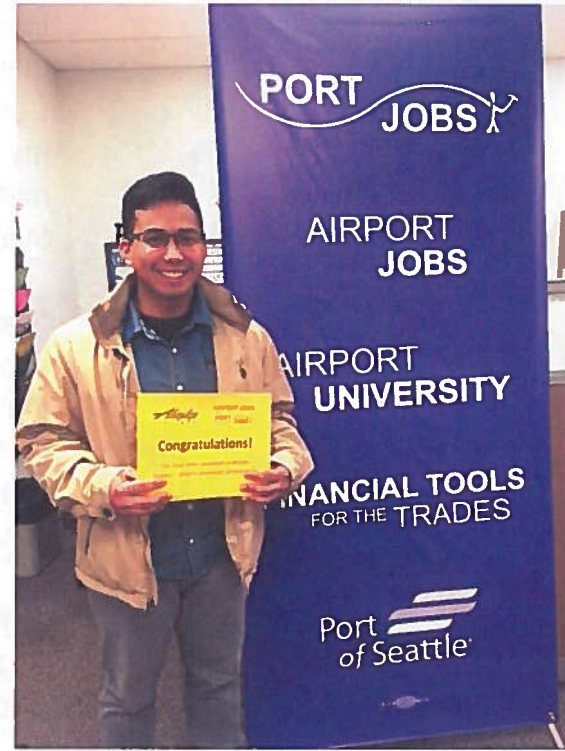
PERSONAL PROFILES

JOHN PLACIDES

Alaska Airlines Aviation Maintenance Technician

"I love fixing things. When I was young, seeing those airplanes fly was just unbelievable. I always told my mom: 'I'll be working there one day!'" When John came to the United States, his previous education did not qualify him to be a licensed aircraft mechanic. He enrolled in the Aviation Maintenance Technology (AMT) program at South Seattle College and got a job at Alaska Airlines as an unlicensed Technician Helper. He received several scholarships through Port Jobs' Alaska Airlines-Airport University scholarship program.

This fall, he completed the AMT program and earned his FAA Airframe & Powerplant certificate. John was awarded a position as a licensed Aviation Maintenance Technician at Alaska Airlines, and is finishing a few additional classes for his Associates Degree. "Thank you so much for all the help that you provided. I am going to do my best in my new job."



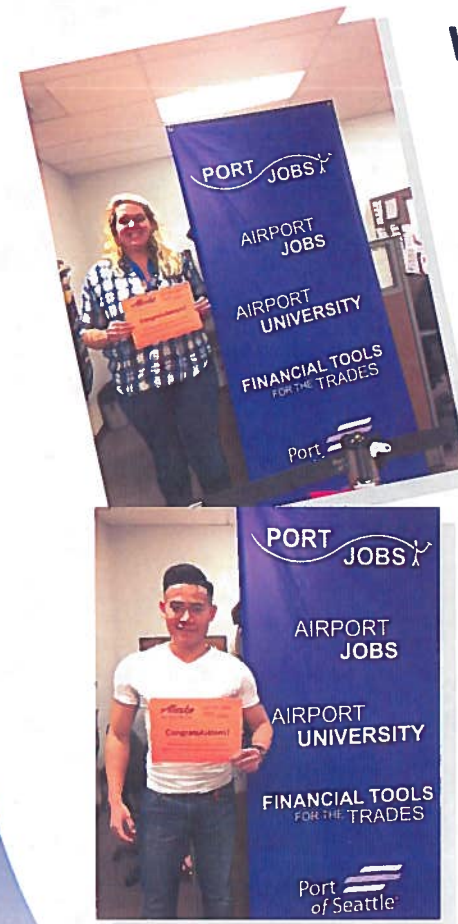
JANAE FISHER

Port of Seattle

Janae is a long-time Port of Seattle employee who currently works in Port Construction Services. In spring 2018, Janae came to Airport University to take Business Technology classes to brush up on her computer skills. She has completed several classes through Airport University and is on her way to earning an *Introduction to Office Assistant* short-term certificate through our partner Highline College. Janae has become a champion of Airport University making connections between our program and the Port that enrich the learning of airport employees and job seekers.

Janae invited Lance Lyttle, Managing Director of Sea-Tac Airport, to speak to Airport University students about the Port's customer service vision at the airport. Additionally, she secured several Port tradespeople to participate in an Apprenticeship Information Session at Airport Jobs. Says Janae: "Your work at Port Jobs provides opportunities, gives hope, and creates better lives for future generations. As an Airport University student, I am grateful to be the recipient of such generosity. Thank you so very much!"





WHAT OUR CUSTOMERS SAY:

"It all started at Airport University. I have finished my AAS Degree in Hospitality and Tourism Management and recently transferred to Central Washington University for my Bachelor's Degree in Information Technology and Administrative Management."

"I am forever thankful to all of the sponsors of Airport University [and the scholarship program]. I know for sure that I will be successful because of the support I have received from you."

Port Jobs - Alaska Airlines - Airport University Scholarship Recipients



THANK YOU TO OUR FUNDERS - YOU MAKE IT HAPPEN!

Port Jobs is grateful to the following organizations for their financial and in kind support:



Port of Seattle



The Annie E. Casey Foundation



Alaska Airlines



United Way



WA State DSHS



City of Seattle



Boeing



City of Tukwila



Skill Up Washington



King County

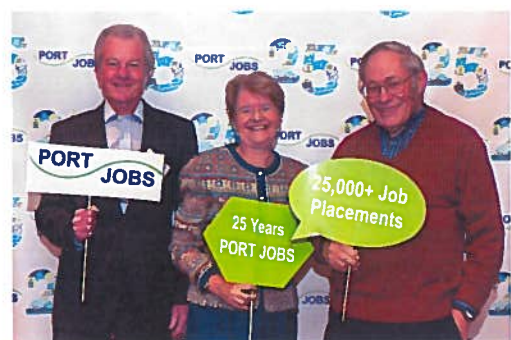
King County



National Fund for Workforce Solutions



PORT JOBS 25TH ANNIVERSARY



PORT JOBS BOARD OF DIRECTORS

- **A Boungjaktha** *Chair / Vice President, Greater Seattle Partners*
- **James Fearn** *General Counsel, Seattle Housing Authority*
- **Alice Madsen** *Executive Dean of Instruction, Professional Technical Education, Highline College*
- **Shaunta Hyde** *Managing Director of Community Relations, Alaska Airlines*
- **Joyce Kirangi** *Internal Audit Director, Port of Seattle (Retired)*
- **Paige Miller** *President, Oleander Medical Technologies*
- **Sam Kaplan** *Director, Center of Excellence for Global Trade & Supply Chain Management*

- **Heather Worthley** *Executive Director*



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PORT JOBS



Lance Lytle,
 Managing Director of
 Sea-Tac Airport, speaks to
 Airport University class

2018 ANNUAL REPORT

OUR PROGRAMS

Airport Jobs

Airport Jobs connects job seekers with airport companies at Sea-Tac Airport. Job seekers receive job search assistance, career navigation, and resources needed to enter and advance in airport careers. Airport Jobs is a primary recruiting source for Sea-Tac Airport employers, providing businesses with a single point of contact for recruiting, interviewing, and hiring assistance.

Airport University

Airport University, a partnership with Highline College, brings college classes to Sea-Tac Airport. Employees can progress in career pathways in aviation, customer service, hospitality, security, and emergency management while earning college certificates and degrees. The Alaska Airlines-Airport University scholarship program helps airport employees continue their education at any college. Career pathways information sessions highlight job and education opportunities in aviation maintenance, apprenticeships, and more.

Financial Education

Port Jobs teaches practical financial skills that workers need to build solid financial foundations. Port Jobs' Financial Tools for the Trades classes are in high demand among construction apprenticeship programs, and the curriculum is taught to apprentices across the country. Port Jobs partners with financial institutions like American Financial Solutions, a non profit credit counseling agency, and U.S. Bank at Sea-Tac Airport to teach homeownership and banking basics to airport employees.

